# Course unit Descriptor

# Faculty of Economics Subotica





GENERAL INFORMATION	
Study program in which the course unit is offered	Economics
Course unit title	Strategic Management
Course unit code	OE-401
Type of course unit <sup>1</sup>	Compulsory
Level of course unit <sup>2</sup>	First
Semester when the course unit is offered	Winter
Year of study (if applicable)	Fourth
Number of ECTS allocated	6
Name of lecturer/lecturers	Maja Strugar Jelača, Assistant professor
Mode of course unit delivery <sup>3</sup>	Face-to-Face
Course unit pre-requisites (if any)	-

# PURPOSE AND OVERVIEW (max 5-10 sentences)

The aim of the course is to present the main fundamentals of Strategic Management as well as to cover the strategic analysis concepts like industry analysis, resource and capabilities analysis through different management techniques. It highlights how organizations effectively implement their strategies through different organizational structures, business process, people and projects.

## **LEARNING OUTCOMES (knowledge and skills)**

The students will acquire knowledge about the basic skills and abilities of the strategic leaders. Previously mentioned will help students to successfully analysis the business situation and make a decision about future direction and long-term competitive advantage. This involves the knowledge about leading change within the process of strategic formulation, implementation and control using a set of tools and techniques in order to improve organizational performances.

### SYLLABUS (outline and summary of topics)

<sup>&</sup>lt;sup>1</sup> Compulsory, optional

<sup>&</sup>lt;sup>2</sup> First, second or third cycle (Bachelor, Master's, Doctoral)

<sup>&</sup>lt;sup>3</sup> Face-to-face, distance learning, etc.

#### Theory

Theoretical foundation about: Strategic management concept (Strategic management as a process and fundamental elements of Strategic management: organizational vision and mission statement, strategic objectives); External situation analysis through forecasting and its techniques; Internal environment analysis through Value-Chain Analysis and Resource-Based view; Evaluating strategic position and future direction through different matrix; Different strategies and its formulation (expansion, diversification, integration, acquisition and merger); Strategic implementation and control.

Case studies about the experience of existing companies and its implemented strategies. Furthermore, empirical analysis of selected organization through: creating the organizational vision, mission statement and strategic objectives using BSC technique; preparing SWOT, TOWS and PESTLIED analysis; understanding the industry and competition using Porter's Five-Force model; analyzing internal resources through VRIO framework; evaluating investments in the company; using different decision making criteria for strategic formulation of business-level, corporate-level and international strategy.

#### **LEARNING AND TEACHING** (planned learning activities and teaching methods)

Lectures, presentations, case studies, brainstorming and discussion, tests. Weekly Contact Hours: Lectures – 3 hours and Practical work – 2 hours.

#### **REQUIRED READING**

Dess, G. (2016). Strategic Management, NY: McGraw-Hill Rothaermel, F. (2015). Strategic Management, second edition, NY: McGraw-Hill

#### **ASSESSMENT METHODS AND CRITERIA**

Pre-exam obligations are preliminary exam(s) as two colloquiums (50 points), Active class participation (10 points), Case study (10 points) and final oral exam (30 points).

#### LANGUAGE OF INSTRUCTION

**English and Russian**